



BENEFIT INDEMNITY CORPORATION

## BROKER CONTACT LIST

BIC STAFF	PHONE NUMBER	EMAIL ADDRESS
<b>Daniela Sartori</b> <i>Director of Sales Operations</i>	443-275-7400 ext. 7121	<a href="mailto:daniela.sartori@benefitindemnity.co">daniela.sartori@benefitindemnity.co</a>
<p>Manages the team of sales assistants which will be providing a full suite of broker support from quoting and sales strategies to case installation and on-going broker and consumer support. Consider this team your source for quotes, general questions on product offerings and new business submission requirements, set up and questions for the BIC online portal for online applications, broker contracting. Daniela will provide leadership to this team while taking on more in depth strategic projects.</p>		
<b>Ian Bennett</b> <i>Sales Assistant</i>	443-275-7400 ext. 7406	<a href="mailto:ian.bennett@benefitindemnity.co">ian.bennett@benefitindemnity.co</a>
<p>Supporting Sales Consultant Debbie Morgan and our entire BIC Team.</p>		
<b>Robin Cotgreave</b> <i>Sales Assistant</i>	443-275-7400 ext. 7407	<a href="mailto:robin.cotgreave@benefitindemnity.co">robin.cotgreave@benefitindemnity.co</a>
<p>Supporting Sales Consultant Dan Single and our entire BIC Team.</p>		
<b>Tom Geisser</b> <i>Sales Assistant</i>	443-275-7400 ext. 7408	<a href="mailto:tom.geisser@benefitindemnity.co">tom.geisser@benefitindemnity.co</a>
<p>Supporting Rodger Bayne and Dawn Morgan and our entire BIC Team.</p>		
<b>Debbie Morgan</b> <i>Sales Consultant</i>	443-275-7400 ext. 7110	<a href="mailto:debbie.morgan@benefitindemnity.co">debbie.morgan@benefitindemnity.co</a>
<p>New sales presentation support, questions and training on product offerings, contract provisions, underwriting negotiations, review and interpretation of client claim reports, advanced customer service needs that require BIC support.</p>		
<b>Dan Single</b> <i>Senior Sales Consultant</i>	443-275-7400 ext. 7143	<a href="mailto:dan.single@benefitindemnity.co">dan.single@benefitindemnity.co</a>
<p>New sales presentation support, questions and training on product offerings, contract provisions, underwriting negotiations, review and interpretation of client claim reports, advanced customer service needs that require BIC support.</p>		
<b>Justin Morgan</b> <i>Assistant Account Coordinator</i>	443-275-7400 ext. 7111	<a href="mailto:justin.morgan@benefitindemnity.co">justin.morgan@benefitindemnity.co</a>
<p>Renewal business submissions, renewal underwriting follow up, renewal case installation liaison.</p>		
<b>Dawn Morgan</b> <i>Vice President</i>	Direct: 443-275-7419	<a href="mailto:dawn.morgan@benefitindemnity.co">dawn.morgan@benefitindemnity.co</a>
<p>Product development, traditional Self-Funded consulting, training and educational seminars for CE, questions and training on product offerings, renewal sales presentation support, new sales presentation support, questions and training on product offerings, contract provisions, underwriting negotiations, review and interpretation of client claim reports, advanced customer service needs or trouble shooting that require high level BIC support.</p>		
<b>Rodger Bayne</b> <i>President</i>	Direct: 443-275-7412	<a href="mailto:rodger.bayne@benefitindemnity.co">rodger.bayne@benefitindemnity.co</a>
<p>Product development, marketing, vendor contracting, training and educational seminars for CE, questions and training on product offerings, new sales presentation support, questions and training on product offerings, contract provisions, underwriting negotiations.</p>		



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## DISTRIBUTION LISTS

<u>BIC GROUP</u>	<u>EMAIL ADDRESS</u>
<b>QUOTES</b>	<a href="mailto:quotes@benefitindemnity.co">quotes@benefitindemnity.co</a>
Any new business, quoting or product related questions or requests. Please note that support and renewal team members are no longer included in this email group, so please direct other inquiries to the above two addresses, accordingly.	
<b>RENEWALS</b>	<a href="mailto:renewals@benefitindemnity.co">renewals@benefitindemnity.co</a>
Any inquiries or communication related to an in-force group that is due for renewal.	
<b>SUPPORT</b>	<a href="mailto:support@benefitindemnity.co">support@benefitindemnity.co</a>
Any assistance you or your clients need related to service from any of our vendor partners.	
<b>INFO</b>	<a href="mailto:info@benefitindemnity.co">info@benefitindemnity.co</a>
For General Information	
<b>MARKETING</b>	<a href="mailto:marketing@benefitindemnity.co">marketing@benefitindemnity.co</a>
For Marketing/Continuing Education	